

Else Beth Trautner

Professional Chairman and Board Member



Professional Summary

- Experienced Chairman
- International business development
- Private-, venture- and founder-ownership experience
- Nasdaq First North listing and M&A
- Technology, Engineering, Medical Device, Tele-Health, Life Science, IVD, Biopharma, IT-solutions
- Extensive US, EMEA, APAC International Business Experience
- Digitalisation & Health economics
- Business Optimisation & digitalisation
- Process & Portfolio Optimisation (lean)

NED & Networking - present

- Chairman: Cbio A/S, Inniti
- Board Member: Uniogen OY, Finland, Nymetal A/S, Nymetal Maskinfabrik A/S
- Partner in BoardPartner DK
- Board Leadership & Corporate Governance certificate, CBS Executive
- Executive Business mentor for CEO, CFO's and executives
- NOME Mentor (Nordic Mentor Network Entrepreneurship, Novo Nordisk Fonden)
- Lecturer (Faculty) CBS, Danske Bank, Ledernes Bestyrelses uddannelse.

Languages

Danish: Mother tongue
English: Fluent
Nordic: Advanced knowledge

Spare Time

Boating, Certified Yacht Master, Kayaking, Scuba diving, Travelling, Theatre, Concerts

Personal Profile

Analytical and realistic with broad minded well-balanced personality

Personal

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Age: 60
Nationality: Danish
Family: Married to Sven Trautner, MD

Professional Chairman & Board Member, former CEO with a long and broad, international business career encompassing technology-intensive products & services to private- & public healthcare sector and B2B, Business development and M&A's.

Planning and executing corporate process optimization and digitalization.

Cross border & multiple culture collaborations. Deep understanding of Scandinavian and US business.

Transformation of business in Japan and established several European subsidiaries and a company in China.

Strategic marketing and commercialization of innovative technology-intensive products. Establishing and nurturing strategic partnerships. 16 years' experience in working in and with US.

Experience in building and managing boards and governance structures with different ownerships.

Chair and Board experience (International Growth, Technology, Development & Manufacturing) since 2014

Chairman Cbio A/S, Inniti ApS, ProInvent A/S, Kobots ApS, CentaFlow, Viewcare Management A/S

Board Member Atlas Antibodies AB, Stockholm, Uniogen OY Turku Finland, cphnano A/S, Nymetal A/S, Nymetal Maskinfabrik A/S, Board Partner

Examples of previous Board and corporate governance experience (2000 – 2017)

2010 – 2017	EuroDiagnostica AB , Malmö	CEO & Board member
2011 – 2017	Wieslab AB , Malmö	Chairman of the Board
2014 – 2017	Biomonitor A/S , Copenhagen	Chairman of the Board
2014 – 2017	Biomonitor SAS , Paris	Chairman of the Board
2000 – 2008	Dako A/S	Board Member of all 22 subsidiaries (i.e. US). Chairman of the Board in (JP, AU, D, CH, NL, B, PL)

Experience

Cbio A/S (Copenhagen, DK) 2020 –

Develops and manufactures T-cell for pharma partners treating cancer with cell-based immunotherapy. Establish BoD structure, Expansion of the company to growth stage for Serie-A financing and clinical studies.

Inniti ApS (Copenhagen, DK) 2019 –

Modular IoT solution and intelligent (AI based) data analytics systems for automating laboratory workflows. Structured and transformed from start-up to growth company approaching Serie-a financing.

ProInvent A/S (Copenhagen, DK) 2020 – 2022

Technology and engineering company develops and manufactures systems for automated manufacturing.

Uniogen OY ApS (Turku, FIN, DK) 2022 –

Merger of 3 life science companies. Post-merger integration, International growth.

Atlas Antibodies AB, NED. Main shareholder Patricia AB (Stockholm, Sweden) 2014 – 2022

Life Science company. Transformation from an antibody research company via acquisitions to a life Science and diagnostic system company.

Nymetal & Nymetal Maskinfabrik A/S (Nykøbing F., DK) 2019 –

Acquisition and post-acquisition of family-owned international manufacturing in heavy industrial business.

cphnano ApS (Copenhagen, DK) 2020 – 2022

Develops and manufactures nano-technology cuvettes and cloud software for spectrophotometers.

Centaflow & Viewcare Management A/S (Copenhagen, DK) 2018 – 2020

Medical device with Artificial Intelligence for Obstetric Monitoring and Care.

EuroDiagnostica AB, CEO (Malmo, Sweden) 2010 – 2018

Major Business development and turn-around of traditional diagnostic kits & reagents business.

Transformation to IVD and companion diagnostic company with biopharma services (Revenue growth €10M to €20M. 100 FTE). Immunology diagnostics partnerships with world largest instrument system providers. M&A and subsequent integration of the corporation. Private- and VC ownership.

AdvanDx Inc. Vice President Global Sales & Marketing (Boston, MA & Copenhagen, DK) 2008 – 2010

Established companion diagnostics product portfolio and clinical business model in US & Europe. Managed strategic partnerships. (50 FTE, \$8M revenue). Founder- and VC ownership.

Dako Denmark A/S (now an Agilent Technologies Inc.) (Copenhagen, DK) 1996 – 2008

Private and VC ownership. Cancer diagnostic reagents, instrumentation and digital information systems. (€250M revenue, 1500 FTE) Business development in Asia i.e. Transformation of Japanese subsidiary to a growth business. Established business in China, US, the Americas and RoW. Restructured 22 sales subsidiaries to global coverage and growth. M&A of Cytomation Inc and post-merger integration. Commercialization and marketing program for the first global companion diagnostic; HercepTest-Herceptin. Established sales subsidiaries, optimized commercial channels to global distribution network. Managed strategic partnerships.

Life Technologies A/S, General Manager & Germany Sales & Marketing Manager (1994 – 96 & 1990 – 92)

Commercialisation of Life Science reagents and instrumentation in Denmark and Germany.

Dräger Medical Scandinavia, Nordic General Manager (1992 – 94)

Established (Norway) and expanded (Denmark & Sweden) Sales & service subsidiaries.

MEDA A/S, Denmark Sales and Product Manager (1985 – 90)

Sales & tactical marketing of laboratory & hospital consumables and equipment

Management Training & Education

2021	CBS Executive Board Leadership Masterclass
2017– 2018	CBS Executive Board of Directors Leadership & Corporate Governance. Denmark
2017	Danish Design Centre Strategy, the Future Innovation Powertrain. Denmark
2016 & 2004	Wharton Executive Governing Dynamic Strategies – Global Execution. LinkS & PA, US
2013	KMP+ Certified Executive Business Mentor. Denmark
2004 - 2010	INSEAD (France & Singapore), IIMB (India), IMD (Switzerland) & CBS (Denmark); various Executive & Global Leadership, Strategy & Management training
2001	IMD Senior Executive Forum, Strategy. Switzerland

Basic Education

2000	Perspectives in Management (9 months) The Danish Centre for Management
1991	Bachelor of Commerce Marketing (B. Com.) Copenhagen Business School